



# FINANCIAL MANAGEMENT GROUP

ACCOUNTABILITY, TRANSPARENCY & COMPLIANCE



COMPANY  
PROFILE

©2022



K.B & Sons Building, Mahata Yei,  
Next to Hass Petrol Station



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## Who We Are

3K General Trading Ltd is a multiservice provider company which strives to supply variety of quality services and products to clients/customers in South Sudan in private and public sector, nongovernmental organizations and intergovernmental establishments.


## What We Do

Since its establishment, 3K General Trading Ltd has been focusing in areas of Financial Management, Property Management, Small Business Consultancy and General Construction. We are committed to offering quality services and products all the times, according to national and international accepted standards. To produce good results where synergies are demanded, 3K GTC has strategic business alliances with reputable companies in the region and beyond.

## CURRENT PROJECTS

S/N	Project	Client	Employment Size	Start Date	Monthly Value SSP	Annual Value SSP
1	SSUWC revenue collection	SSUWC	12 staff	02/12/2021	12,000,000	144,000,000
2	SSUWC water meters connection	SSUWC	75 staff	01/09/2021		164,000,000
3	East Africa Go Green Revenue Collection	EAGG	47 staff	01/09/2021	528,870,000	6,346,440,000
TOTAL VALUE IN SSP						6,654,440,000

*Our experience, our pride*



**Collective Success, Failure and Ownership** – All functions within the company are interdependent. It is impossible for any one person, group or department to entirely succeed or fail on its own.

## The Philosophy behind Our Business

3K GTC provides safe, reliable, customer-focused and sustainable services.

We know that doing so requires a high-performing organization that is financially sound, innovative and offers employees satisfying service. We constantly seek to improve our performance by aligning our systems, processes, policies and technology around the following set of beliefs:

**The Nature of People** – We believe that our employees want to do a good job. If their purpose and functions are clearly defined, if they are empowered, and if they are given the proper tools and knowledge, they will do excellent work without excessive supervision and external control. Motivation to perform at a high level comes from within and is cultivated by recognition, opportunities to grow and increasing challenges.

**The Way We Work** – 3K GTC believes that the best work is done and goals are reached when individuals operate within the organization in consultative, cross-functional teams. The job of managers is to promote collaboration inside and outside their teams and provide the right strategies, structures and systems to make these teams as efficient and effective as possible.

**The Way We Lead** – The job of managers and supervisors at 3K GTC is to make it easier for their employees to serve customers — both internal and external. It is a privilege that must be continuously earned by serving and mentoring others to help them grow, sharing information, providing respectful feedback and being accountable. While technical skills are important, they are only part of what makes a good 3K GTC manager.

**The Way We Manage Business Processes** – To achieve our goals, 3K GTC must have sound and repeatable business processes that account for internal and external risks. 3K leaders and managers must monitor business processes and be proactive in identifying and managing any associated enterprise risks





## Our Client Focus:

We strive to create value for our clients. We are committed to providing our clients with distinct quality that guarantee satisfaction delivered in a more reliable way and using more innovative technologies that suits modern standards. We foster long-term customer relationships by listening to complaints, addressing and giving feedback.

## Our Uniqueness

We set apart standards that make us distinctively leading company in quality and reliability through:

- Efficiency & Effectiveness
- Our Financial Strength and Stability
- Strength in Creativity and Quality Innovations
- Professionals' Capacity and Operating Standards.
- Geographically Diverse Portfolios
- Customers' Complaints' Response Mechanism

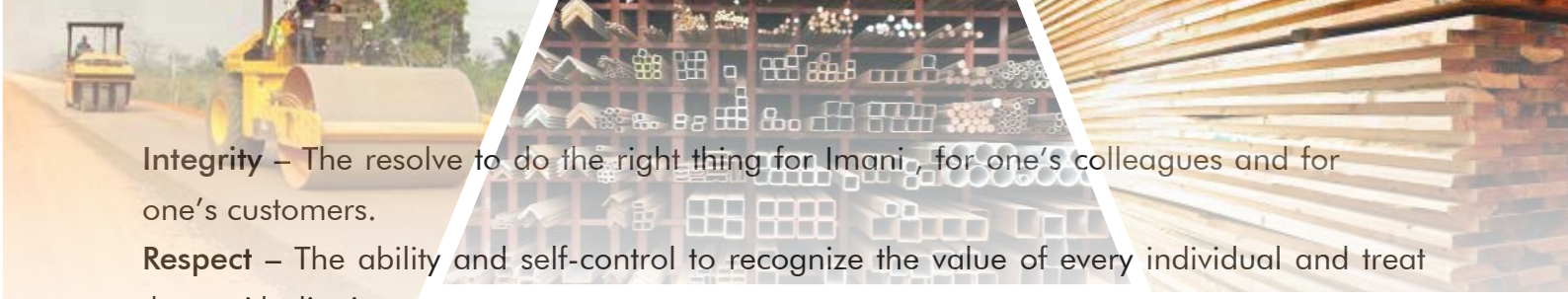
## Vision

To be a leader in the Provision of quality services with knowledge based on deal structuring, backed by strong risk analysis.

## Mission Statement

To be the desired provider of diverse inexpensive and timely commercial services that meet varied clientele dynamic needs.





**Integrity** – The resolve to do the right thing for Imani, for one's colleagues and for one's customers.

**Respect** – The ability and self-control to recognize the value of every individual and treat them with dignity.

**Accountability** – The courage to take ownership of problems, mistakes, successes and failures is of great importance. The identification of problems is important at 3K and the delivery of solutions is vital to our success.

**Desire to Improve** – We expect our employees to constantly seek ways to improve as professionals and as leaders, and by doing so, improve 3K's ability to achieve its goals.

**Humility** – 3K GTC serves a national need, and our employees must have the humility to understand their role in a mission that is greater than any individual. No one person is more important than another and no one person can do his or her job without the team around them

**Commitment to Safety** – The understanding that the health and personal well-being of co-workers and customers come before all else.

## Motto

"Quality and Reliability"

## Strategic Goals

1. To provide quality products and services to all clients in across South Sudan
2. To be more reliable in service delivery
3. To be competitive in our business services
4. To be ethically sound
5. To value safety and security of all employees and clients



# Our Services

3K General Tracing Co. Ltd offers financial management, property management services Small Business Consultancy and General Construction in its operational mandate as illustrated in the table below:

## Financial Management



- Fee Collection & Management
- Financial Reports
- Budgeting

## General Construction



General construction (buildings, roads, bridges, wells, borehole drilling & rehabilitation), electrical installations, architectural designs etc.  
Fabrication-station & mobile welding of aluminum & steel doors, windows & partitions

- Brokerage
- Property Sale
- Rent Management
- Real Estate



## Property Management

We provide end to end advisory for SME financing including working capital finance, loan against property, bank guarantees, trade finance, and foreign currency loans. We also advise SME clients on debt restructuring and change/transition management.



## Small Business Consultancy



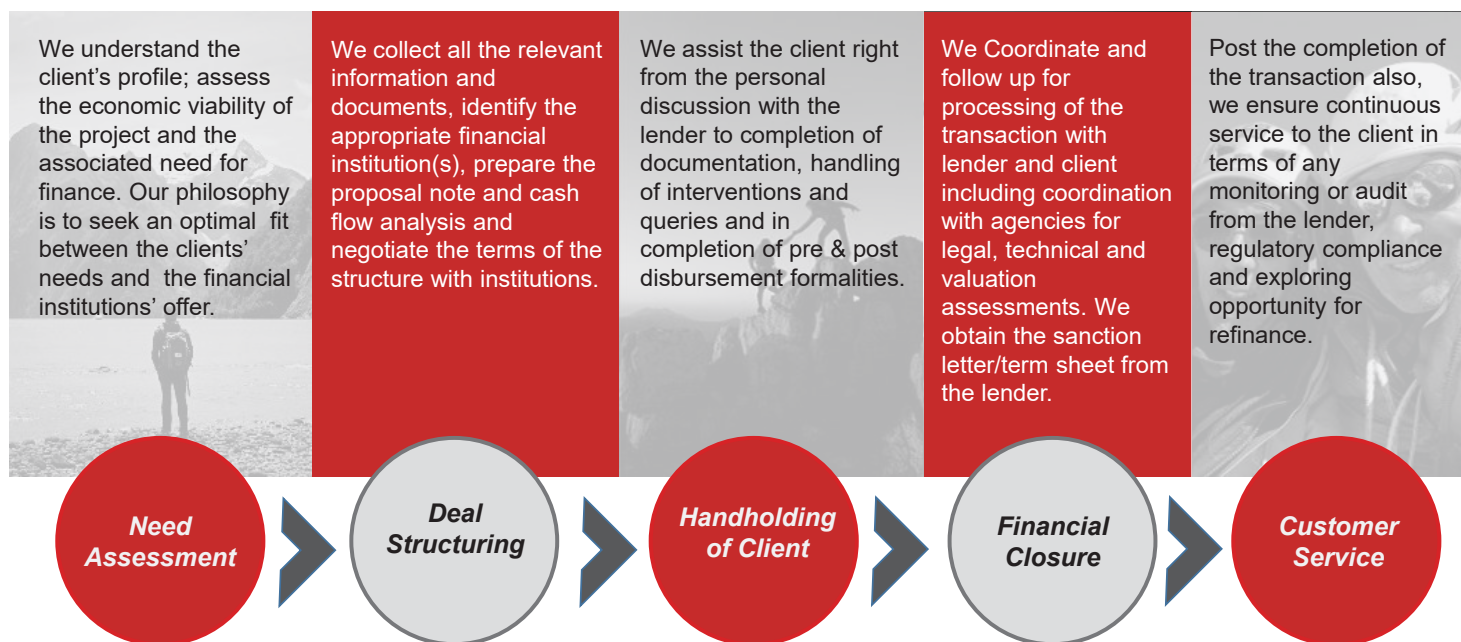
# BUSINESS CONSULTANCY

- **Business Incubator**
- **Business Development Services**
- **Access to Finance**
- **Training Services**

We specialize in facilitating relationships between small businesses seeking professional, quality services. We aim to provide personalized service, exhibit genuine concern for all customers, and demonstrate ethical behavior in furthering our success and the success of our clients.



## How We Do It



## WHAT WE BELIEVE



Making access to short term financing easy for both individuals and SME's



Short turnaround time, minimal documentation, precise credit appraisal and efficient service



Innovative and efficient channels for clients to access financial services



Great customer service and experience

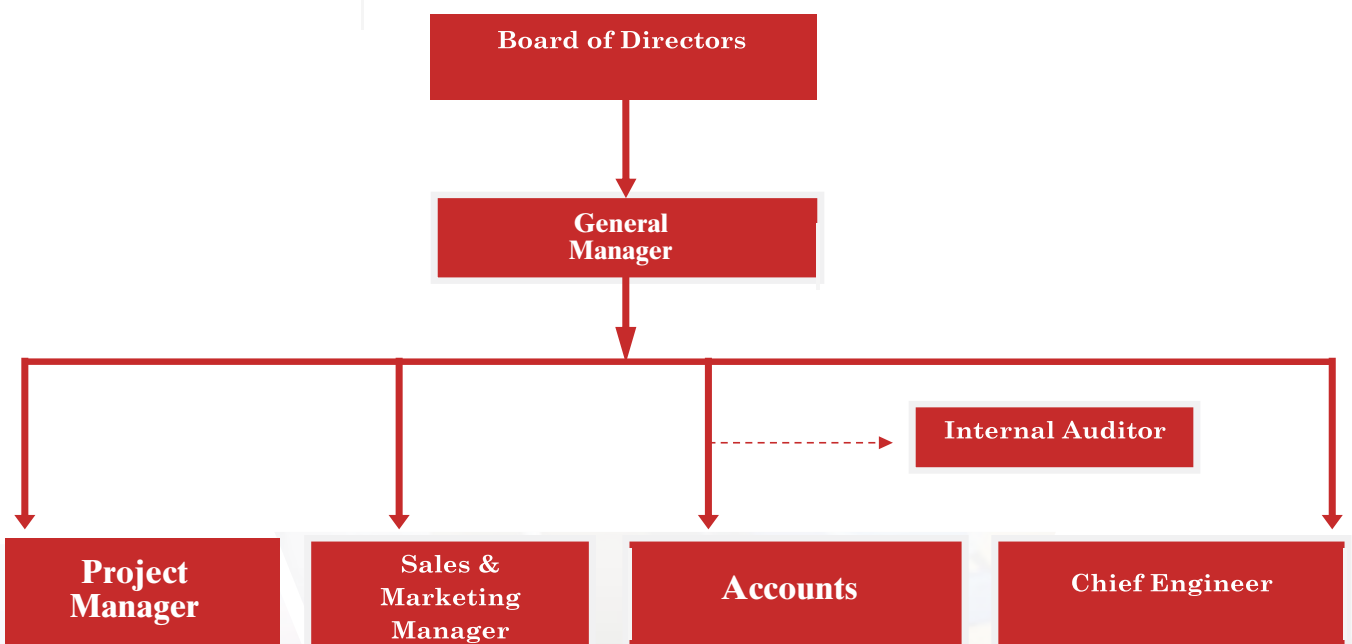




### 3K GTC Growth and Sustainability Approach

Sustainable development is embedded in our core business strategy and our day-to-day operations. We seek to build a smarter world through a simple and focused model that follows two main lines of action: (a) Enhancing our Value Creation: We seek to increase our operational efficiency through innovation and collaboration, in order to develop building solutions to meet the needs of a world with limited resources. (b) Engaging our Stakeholders: Our long-term success rests on fostering positive, long-term relationships with key stakeholders.

### Company Structure





## VALUE PROPOSITION

3K is committed to three key strategies to create long-term value for its clients:

- **Partnerships:** To foster long term partnerships with clients in order to form a unique understanding of their requirements.
- **Project teams:** To adapt services through the use of project-specific teams with industry expertise that result in highly competent and proficient services.
- **Integration:** Value is created through the integration of capital cost, technical considerations, risk factors, life-cycle costs, sustainability and other operational issues, which all impact on the long-term outcome of a project.



## The Culture we maintain

Just as important as the individual behaviors we seek in each other are the culture and environment in which we operate every day. We understand that our culture will either serve as a foundation for high performance or it will impede our ability to serve. This includes not only the way we interact with each other and our stakeholders, but also the structure, systems and policies we employ.

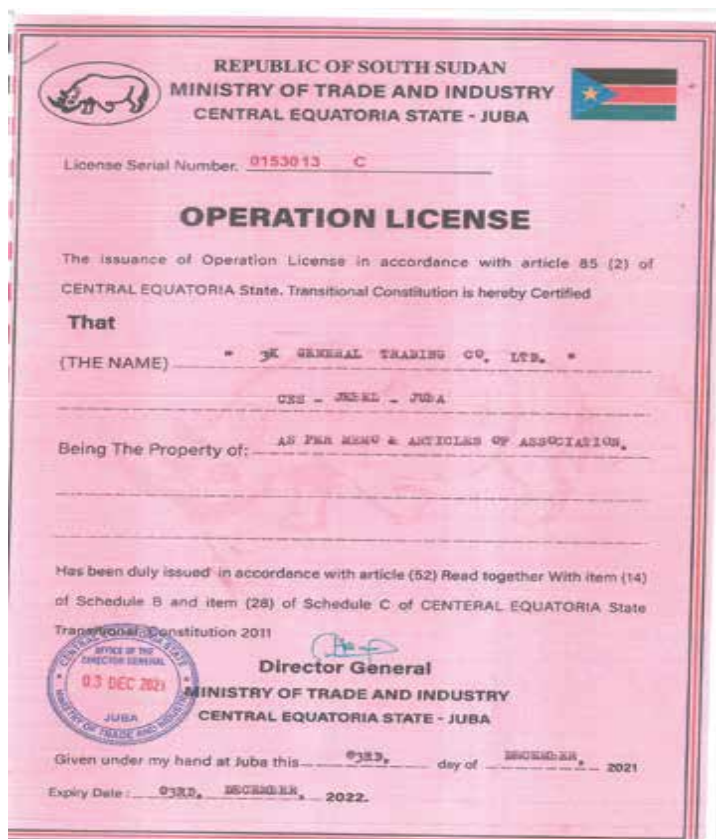
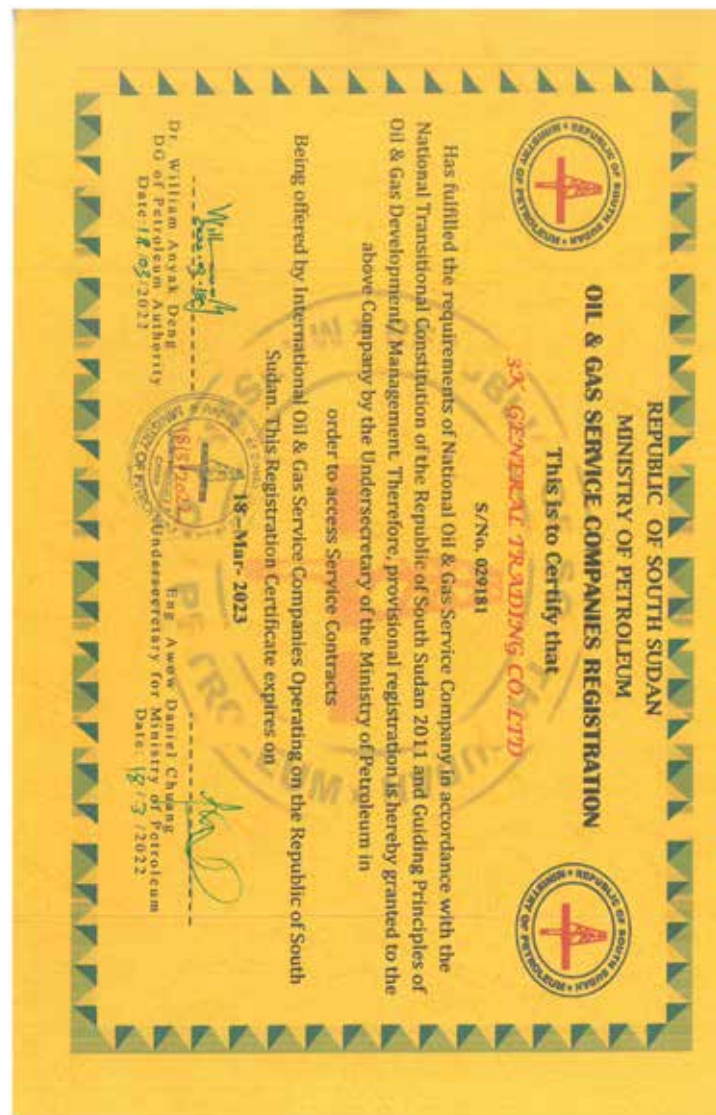
**To cultivate an environment that allows us to perform at a high level, we are committed to the following principles:**

**Our Business is About People** – Clients safety and satisfactions are our highest priorities.

**Teamwork and Collaboration** – We believe that inclusion and collegiality are fundamental principles for high performance. Each individual must be empowered to influence change, and we are most effective when working together. Knowledge and information must be shared and leaders must make decisions in consultation with others.

**Stewardship** – 3K knows the responsibility that comes with being entrusted with people's resources, and we are committed to being good stewards of those resources.







# REPUBLIC OF SOUTH SUDAN (RSS)

## MINISTRY OF FINANCE AND ECONOMIC PLANNING NATIONAL DIRECTORATE OF TAXATION



### TAX REGISTRATION CERTIFICATE

This is to certify that:.....

3K GENERAL TRADING CO. LTD

Has been issued Tax Identification Number under section 17 of the Taxation Act,  
2009 (TIN) .....102-003-918..... Done at Juba On.....13th.....  
Day of.....November.....the year 20...20...



Sign: B. W. 18, 11, 2020  
Director - General Of Taxation (MOFEP)



Republic of South Sudan  
MINISTRY OF INTERIOR  
South Sudan National Police Service  
General Head Quarters / Juba  
General Directorate of CID

Form No. 60 (a)

Date: 02/12/2021

010246

### Letter Of No Objection

After acknowledgement of the objectives of

3K General Trading Co. Ltd

as stipulated in the Company's Memorandum and Articles of Association/  
Registered Business Name dated 02/11/2020  
the Department of Economic and Finance Crimes in the General  
Directorate of CID GHQs - JUBA, Ministry of Interior (RSS) grants the  
above Subject to the applicant 3K General Trading  
Co. Ltd

The Company is allowed to proceed with it's operation and to expand it's  
services guided by the Laws of the Republic of South Sudan

Furthermore, the Company is expected to cooperate with the Security  
Organs in regards to issues pertaining to Security, Public Safety  
Law and Order

All Security Organs of the Republic of South Sudan (RSS) are asked  
to cooperate accordingly.


Regards


Registration Date: 02/12/2021

Expiry Date: 02/12/2022

Director of Economic & Finance Crimes,  
General Directorate of CID, General Headquarters - Juba



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